



Illinois Natural Gas™

1731 Central Street
Evanston, IL 60201

Phone: (847) 491-98
Fax: (847) 491-9801

November 30, 2004

VIA FIRST CLASS MAIL & FAX TO 312-236-7516

Mr. William A. Borders, Esq.
Piper Rudnick LLP.
203 N. LaSalle Street, Suite 1800
Chicago, IL 60601-1293

RE: ILLINOIS NATURAL GAS

Dear Mr. Borders:

This letter shall further our phone conversation of November 19, 2004, concerning your client, Illinois Natural Gas Savings Corporation, d/b/a Illinois Natural Gas Corporation, and their proposed commercial use of a name that is confusingly similar to our long established trade name and service mark, ILLINOIS NATURAL GAS.

Since 1989, Illinois Natural Gas has continuously and exclusively used the name ILLINOIS NATURAL GAS as both a *trade name* and a *service mark* to identify the company as the source of natural gas marketing and brokerage services, natural gas consulting services, and energy savings services. Illinois Natural Gas has continuously been listed in the phone book and Crain's Chicago Business' Energy Providers Guide.

It has recently come to our attention that Illinois Natural Gas Savings Corporation, plans to engage in the marketing, sale, and/or distribution of natural gas in the state of Illinois, using the name "*Illinois Natural Gas Corporation*" or a derivative thereof. We are concerned your client's use of an almost identical name in relation to the same or similar services as those provided by Illinois Natural Gas will cause consumers to be confused as to the source of goods or services. We are further concerned that consumers will be misled into believing there is an affiliation or sponsorship between Illinois Natural Gas and Illinois Natural Gas Savings Corporation, when in fact there is not.

Now that this matter has been brought to your attention, we ask that you please provide us with written assurance that your client will not engage in any commercial activities in the state of Illinois under the name Illinois Natural Gas Corporation, or any name similar thereto.

I look forward to hearing back from you, and ask that you respond to this letter on or before December 10, 2004. If in the meantime you wish to discuss this matter, please feel free to call me.

Sincerely Yours,

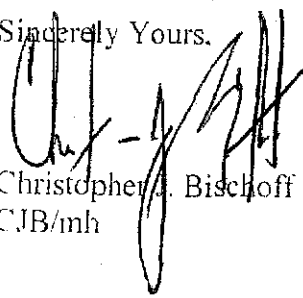

Christopher A. Bischoff
CJB/mh

EXHIBIT
A

 *** TX REPORT ***

TRANSMISSION OK

EXHIBIT
 A

TX/RX NO	3861	
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SUBADDRESS		
CONNECTION ID		
ST. TIME	11/30 15:18	
USAGE T	00'36	
PGS. SENT	1	
RESULT	OK	



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